



Corporate Fact Sheet

Name:

Leading Edge Aviation Services, Inc.

Headquarters:

19301 Campus Dr., Suite 250
Santa Ana, CA 92707

Founded:

1989 in Santa Ana, CA

Facility Locations:

Amarillo, TX
Greenville, MS
Greenville, SC
Indianapolis, IN
Lake Charles, LA
Miami, FL
Victorville, CA

Number of Employees:

1300

Revenues:

2010 revenues exceeded \$40MM, and the company projects record revenue growth of 25% through 2012 while doubling its workforce, adding hundreds of new jobs throughout the US.

Contact Information:

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Company History:

Leading Edge Aviation Services (LEAS) began in 1989 as a small aircraft detailing business serving Orange County, California's budding John Wayne Airport. With a focus on price, quality and service, the company quickly transformed itself from a small, California upstart to what's now the largest aircraft painting company in the world with 1300 employees and over \$40MM in revenues. Today, nobody has more contracts with more major airlines than Leading Edge. Serving **Delta, United, Southwest, Air Canada, UPS** and more, the company has painted more than 1200 aircraft in the past five years alone, solidifying its position as the undisputed partner of choice for today's top airlines.





About

With a passion for quality, safety, and excellence that's unmatched in the industry, Leading Edge Aviation Services (LEAS) is the undisputed aircraft painting partner of choice for America's best-known airlines. With five facilities nationwide painting thousands of planes for brands such as Delta, United, Southwest, Air Canada, UPS and more, nobody has more contracts with more major airlines than Leading Edge.

Servicing commercial, private, and military aircraft, Leading Edge also delivers a wide range of commercial services, including complete interior refurbishments, fuel system servicing, mod-center support, contract labor, line-turn maintenance, aviation graphics, repair, servicing, composite and sheet metal, long and short term aircraft storage, field audits, fleet assessments, interior deep cleaning, and strip and painting services to various branches of the United States Military.

Mission

To remain the undisputed partner of choice for America's airlines through exceptional service, safety, and reliability, and to continually invest in the employees, customers, and communities that shape our success.

Why We're Different

Leading Edge Aviation Services is a world class aviation services company in the MRO space that offers unparalleled quality, reliability and safety at an exceptional price to our customers. Our value proposition includes offering quality aircraft painting by a highly trained and experienced work force supported with a footprint that can service most major air carriers' logistical needs. In addition, we offer a robust fuel system service that complements our painting capability for the commercial and military aircraft transport industries.

Our Facilities

Leading Edge operates three facilities in the US.

Amarillo, TX	Greenville, MS	Victorville, CA
The Amarillo facility is comprised of 5 hangars that can accommodate any model type up to a B747-400. Each hangar is equipped with filtered air movement and environmental controls. The facility also features secure customer storage capacity plus the availability of customer representative offices.	Originally built by Boeing, these facilities were constructed specifically for the high quality fleet painting, able to handle multiple lines of aircraft from the smallest narrow-body commuters to B757s. Hangar 449 is especially impressive with double filtered hangar doors and a rear filter wall that covers the entire back portion of the hangar. With its flexible capacity, the facility regularly handles more than 150 planes a year.	Completed in 2007, the Victorville, CA facility is truly state-of-the art. It combines a new \$20M hangar capable of housing planes as large as a 747-400, as well as a remodeled 757-capable two-bay hangar equipped with fire suppression, environmental and filtered air movement. With its capacity, size, and flexibility, this facility is generally recognized as one of the finest paint facilities in America.





Key Services

Aircraft painting

No company in the world can match the capacity, performance, and lightning-fast turnaround of Leading Edge Aviation Services. With the most advanced facilities and a highly-trained workforce, Leading Edge has become the global partner of choice for complete fleet and "one off" painting for all facets of commercial and military aviation, including cargo, regional, international, leasing, major and national air carriers. With a focus on customer satisfaction, Leading Edge is raising the bar with unsurpassed quality, scheduling flexibility, safety, maintenance, and inspection.

On-Site Support for Aircraft Modification Centers

Leading Edge Aviation Services creates strategic new profit centers for aircraft modification ("mod") centers across the country by providing on-site strip, paint, wash, fuel systems and other services at the highest quality and at a competitive price. By partnering with Leading Edge, mod centers can provide the ultimate in one-stop shopping for today's most demanding airlines, packaging our industry-leading paint services along with their own product mix for guaranteed profit margins and minimized aircraft downtime. As part of our extensive mod center support, we also offer quality fuel system servicing for all branches of the US military.

Key Differentiators

- **Partner of Choice.** Leading Edge has become the global partner of choice for companies like Delta, United, Southwest, UPS, Continental, and others, painting more than 5,000 aircraft since 1989.
- **Performance and Reliability.** In just 20 years, we've gone from industry start-up to the largest aircraft painting company in the world. Why? When airlines need a job done, done right, and done fast, they call Leading Edge. And we deliver.
- **Unmatched Capacity.** We have the largest capacity of any competitor in America. Nobody paints more aircraft for more airlines than Leading Edge.
- **Ultimate Flexibility.** Our vast capacity means we have the flexibility to change our schedules as airlines change theirs. In fact, we can take just about any challenge an airline can throw at us – no challenge too big, no change too small.
- **Commitment to Safety.** We've developed a customized training infrastructure at every Leading Edge facility to ensure that every aircraft, regardless of size, model, or owner is handled with the utmost care and professionalism. We train our staff extensively throughout the year to maintain the highest levels of safety and security. And we support them with the finest equipment available to ensure that our people and our aircrafts are both safe and productive.





Industry Statistics

- 5,000** Number of aircraft Leading Edge has painted during its 20 years of operation – more than any other competitor in the market
- 400** Number of aircraft completed in just 24 months for the Northwest to Delta livery transition
- 1300** Employees it takes to run the world's largest aircraft painting company
- 160** Gallons of paint it takes to paint a 747
- 60** Gallons of paint it takes to paint a 737
- 4-7** Days it takes to paint a 737 from stripping and sanding, until the time the finished aircraft leaves the hangar
- 4** Percent that a properly painted aircraft reduces drag - which means a \$20,000 savings for a commuter aircraft that expends \$500,000 a year in fuel



Did You Know:

- Of the 5,000 aircraft painted by Leading Edge, white is the most popular color, followed by grey and blue
- Proper and consistent painting can maintain the integrity of an aircraft metal for the lifetime of its operation

Recent Corporate Milestones:

- Commissioned to convert over 350 planes for **Continental and United** in the next 30 months as part of the new merger
- Painted 600th aircraft for **Continental** in December, 2008
- In 2010 Leading Edge transformed the entire Northwest fleet of 350 aircraft to Delta colors in just 24 months.
- Refinished entire **Northwest** fleet of 650 aircraft over the last 5 years to new silver mica paint scheme
- Painted 200 aircraft for **UPS**
- Painted 200 for **United** and 59 **TED** aircraft
- Painted over 50 aircraft for **Southwest Airlines**
- Painted 22 aircraft in 30 days for **ExpressJet**
- Painted 83 aircraft in 60 days for **Independence Air**
- Painted 65 aircraft in 25 days for **Air Wisconsin**

In addition, we've painted aircraft for **Air France, Air India, Air Transit, Skywest, Republic, PSA, Pinnacle, Mesa, Frontier**, and the largest leasing company in the world, **ILFC**. We're also an approved paint provider for **Boeing**. In addition, we have been chosen to paint many prototype aircraft for scheme changes for companies like **United, Southwest, Continental, Air Canada**, and **UPS**.





Management Team

Mike Manclark

Founder and Chief Executive Officer



As founder, President, and CEO, Michael Manclark has grown Leading Edge from a small aircraft detailing business into the largest aircraft painting company in the world.

Overcoming major industry challenges in a post 9/11 world, Mike reshaped the company into a financially viable Part 145 service provider, dramatically improving efficiencies while creating a new level of service and innovation that remains unmatched in the industry today. Under Michael's guidance, LEAS has expanded significantly, while maintaining the highest profit margins in its industry in 2007.

Born and raised in Newport Beach, CA, Mike holds a Bachelor of Science degree in Aeronautical Science from Embry Riddle Aeronautical University and attended business school at Chapman College in California. He serves as an active Commissioner in the Orange County Sheriffs Department, is a licensed Commercial Multi Engine Pilot, on the Advisory Board for Victorville International Airport and sits on the Board of Directors for Leading Edge Holdings. Mike is married and has two children.

Chris Harano

President and Chief Operations Officer



An expert in building companies internationally, Chris joined Leading Edge in 2011 to spearhead the company's strategic growth into new MRO and manufacturing markets both domestically and globally. Prior to joining Leading Edge, Chris was President of a leading provider of thermal and acoustical products for the power generation markets, where he led key operational initiatives such as Lean Manufacturing and Six Sigma.

Previously, Chris was CFO of Day Software AG, a company he helped grow from a million dollar operation to an international success that sold to Adobe Systems for \$240 million in 2010. Harano holds a bachelor's degree in Economics from the University of California, Los Angeles, and a master's degree from the Sloan School of Management at MIT and is a Certified Public Accountant.

David Patterson

Executive Vice President



As one of the company's first and longest-serving employees, Dave has been instrumental in transforming Leading Edge into the global partner of choice for today's top airlines. During his 18 years with the company, Dave has garnered relationships with virtually every major airline, and has played a pivotal role in securing and cultivating contracts with brands like Continental, United, Delta, Northwest, and more.

With a focus on delivering exceptional value while meeting even the most aggressive client deliverables, Dave has helped lead the company to record annual profits, and yearly sales of nearly \$30M. A graduate of California State University, Long Beach, Dave is married with 3 children.





Management Team Continued...

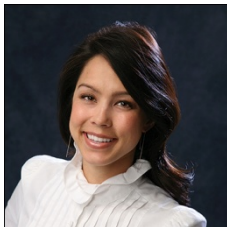
Kathryn Brewer
Chief Financial Officer



Kathryn Brewer joined Leading Edge Aviation in 2006 and has over twenty five years of financial and operations experience in aerospace with a specific emphasis in turnaround management. Prior to joining Leading Edge Aviation Kathryn was CFO for the defense contractor, Acromil, where she implemented Six Sigma Lean Manufacturing, launched a new ERP system, and managed high level relationships with customers, suppliers and financial business partners worldwide.

Well known for her success, Kathryn has a proven track record for driving early stage companies to bottom line profits through strong leadership, best practice and strategic reengineering across. Kathryn has a BS degree from UCLA and her MBA from Pepperdine University.

Amanda Ching
Sales & Marketing Manager



Amanda Ching joins Leading Edge as Sales and Marketing Manager. In her new role, Amanda spearheads client relations initiatives, including advertising, tradeshow, and customer care programs to support the company during this period of unprecedented growth.

A graduate of California State University with a bachelor's degree in Communications, Amanda brings over five years experience in branding, advertising and marketing. Most recently, Amanda drove strategic communications campaigns for Land Rover USA, Wild Rivers Water Park, Tilly's Clothing, Lamborghini Orange County, Mardo Jewelers, Milbank Real Estate, and Bauer Aston Martin.

Mike Maloney
Director, Corporate Communications



Mike Maloney leads the company's PR and Media Relations efforts, implementing strategic communications plans that shape the company's image and increase awareness among the airlines, media, and corporate stakeholders alike.

Prior to his work with Leading Edge, Mike consulted for a number of companies in the high-tech industry, generating millions of dollars worth of publicity for clients such as Cisco Systems (space and defense), Macromedia, Sierra Wireless, Corel, NEC Technologies (Automated Fingerprint Identification System Division), and Hyperion Solutions.

In addition to his decade of experience, Mike also combines bachelor degrees in both Business Administration and Public Relations from his native Canada.

